User: Audio Visual Evolution
Industry: Home theaters, smart home automation, home security and commercial AV solutions

WPS Office Helps AV Solutions Provider and Its Distributed Workforce of Field Technicians to Easily Share Information and Work More Efficiently Both In and Out of the Office

Case Study: Audio Visual Evolution Discovers WPS Office for Windows As an Alternative Solution to Microsoft Office

"As a small business, we don't have a need for complex software or IT set up," said Brian Pilger, Owner. "The more simply we can operate, the better. At the same time, it is critical that the office software we do use, is reliable, makes information accessible to those who need it, and doesn't require a huge budget."

The Problem

Based in San Jose, California, Audio Video Evolution is a premier installer of home theaters, smart home automation, whole house entertainment, home security and commercial audio video solutions. The company has more than 15 years of experience and prides itself on providing its clients the best service and products available through its trained and professional technicians.

All installation projects begin with a written bid that, once accepted, is added to an ordering system that sends the orders to equipment vendors and parts sheets are generated. Audio Video's field technicians need access to this information, as well as contract data, project descriptions and so forth. The nature of the business is very dynamic and project changes can happen on the fly. The company is always looking for the best way to communicate as quickly and efficiently as possible to avoid downtime and streamline the installation process to maintain a high level of customer satisfaction.

The Solution

Pilger was introduced to WPS Office for Windows by a friend and downloaded the software to give it a try. He was immediately impressed with how similar it was to Microsoft Office, making it very easy and quick to adapt. "With just a few key strokes I was up and running," said Pilger. "The software performed without any glitches and in fact, it feels like it is operating faster than Microsoft Office because it has a smaller, more compact footprint on the computer. I really like that aspect."

Working primarily with Writer and Spreadsheets for things like contracts, work orders and timesheets, Pilger has found WPS Office to be extremely compatible with Microsoft Office and what's more, is just a fraction of the cost – a huge win as Pilger rolls the software out across the company.

"WPS Office works great both in and out of the office, which plays a critical role in our business. Our field technicians can use WPS Office on their mobile devices, whether they're using the company iPads or their personal Android devices. Documents can be updated and saved to Dropbox to share in real time so that our techs have the most accurate, up to date information to be successful on the job." - Brian Pilger, Owner, Audio Video Evolution

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How It Works

WPS Office Suite is a complete suite that includes Writer, Presentation, Spreadsheets, and a built-in PDF reader, in an easy to use and familiar user interface. The suite offers complete compatibility with Microsoft Office Documents, as well as more than 230 fonts and hundreds of free templates. Integration with cloud providers such as Google Drive, Drop Box and Box gives users the ability to collaborate with others and support business operations.

WPS Office has a free Mobile Office Suite for Android that allows users to view, edit, and create Office documents anywhere. WPS Office has more than 550 million Android users and has received over 1,000,000 reviews on Google Play. The application is fully compatible with MS Office and Google Docs and is available free with no subscription required. WPS Office also offers a free Mobile Office Suite for iPhone and iPad, which is fully compatible with Microsoft Office and Google Docs and supports English, French, German, Portuguese, Spanish, and Japanese.

"I'm very impressed by WPS Office and wish I'd discovered it earlier," Pilger said. "It's great to find an alternative solution that performs just as well as Microsoft Office does, has a similar feel and user environment, but costs much less. How can you beat that?"

Learn More

To download a free Personal Version of WPS Office or the Premium Business 30-Day Trial, visit https://www.wps.com.

WPS

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Brian Pilger
Founder and CEO
Audio Video Evoluction

AV EVOLUTION

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